Key Points Concerning Corporate Credit Market and Equities

- What matters to corporate issuers is the ability to sell/roll-over bonds; within reason, the yield companies must pay is borderline irrelevant.
- What matters to corporate bonds buyers are risk spreads; an environment of high base rates (Treasury yields) and tight risk spreads is ideal.
- Current conditions for issuers are as good as they get: low base rates and historically tight spreads. Buyers would prefer higher base rates to reduce duration/rate risk. (Slide 4)
- Total outstanding corporate debt has soared (Slide 5 and 6), but fundamental metrics are still OK. (Slide 7)

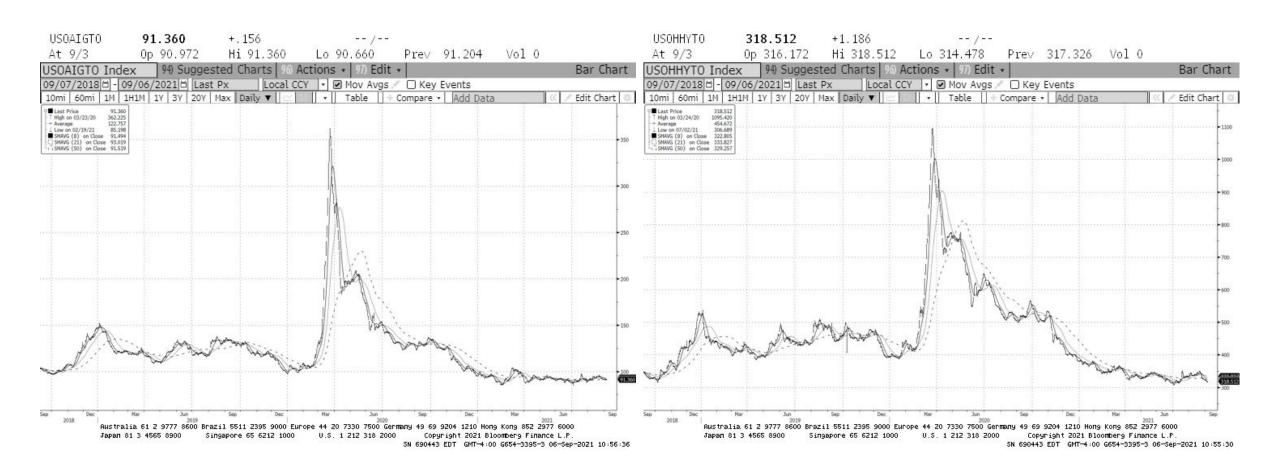
Why Does This Matter To Equity Markets?

- Because, with one <u>NOTABLE</u> exception, companies have been the only net buyers of equities – their own stock or through M&A – for decades (Slides 8 and 9)
- The exception was last year, and Hedge Funds and Foreign Buyers stepped in. Don't ask me why.
- This year "Nature is Healing" and companies are again allocating money to buybacks at record pace. (Slide 10)

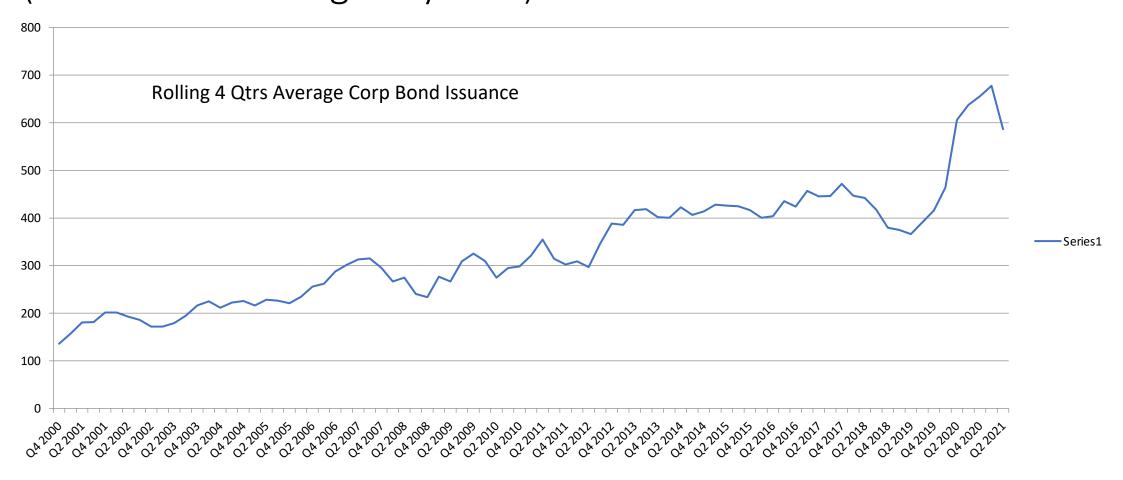
Myths

- "It's all about the Fed": It is not. The Fed's balance sheet is about \$7T, pension and endowments AUM just in the US are close to \$35T.
- "But what about QE?": QE has nothing to do with corporate bond or equity purchases, besides the popular narrative that "it does". https://behavioralmacro.com/author/markdow/ Mark Dow has several excellent pieces on how QE actually works from a monetary and psychological standpoint.
- "When Treasury rates rise, the markets will collapse". Actually, as long as risk spreads behave, the Fed tightening cycle is likely to provide the most intense stage of the equity bull market, as it did in 1995-1999, 2003-2007, and 2009-2020.

IG/HY Spreads at tightest levels ever.

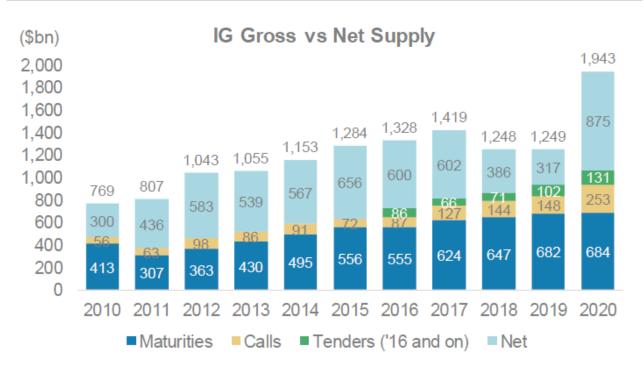


Buyers can't find enough bonds, and companies are obliging w/ new issuance.
(Source Bloomberg daily NIM)



Increased net issuance in '20 by \$875B

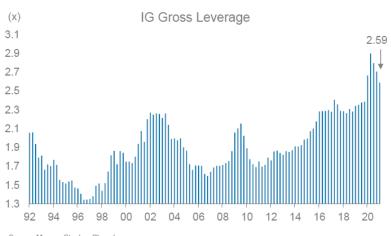
Investment Grade New Issuance



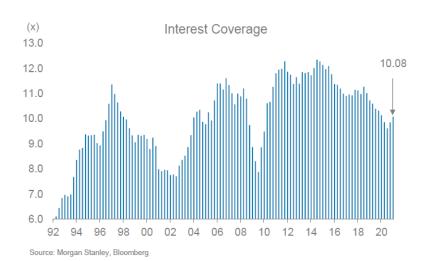
Source: Dealogic, Bloomberg, Morgan Stanley Research Note: Excludes tranches <\$100MM

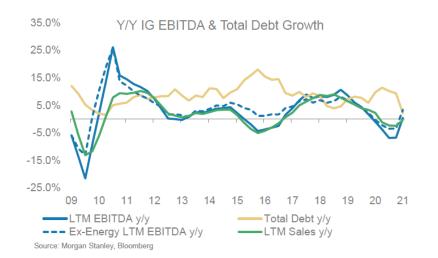
Investment Grade

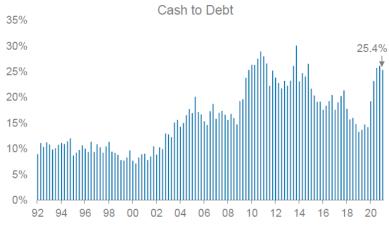
Fundamentals



Source: Morgan Stanley, Bloomberg

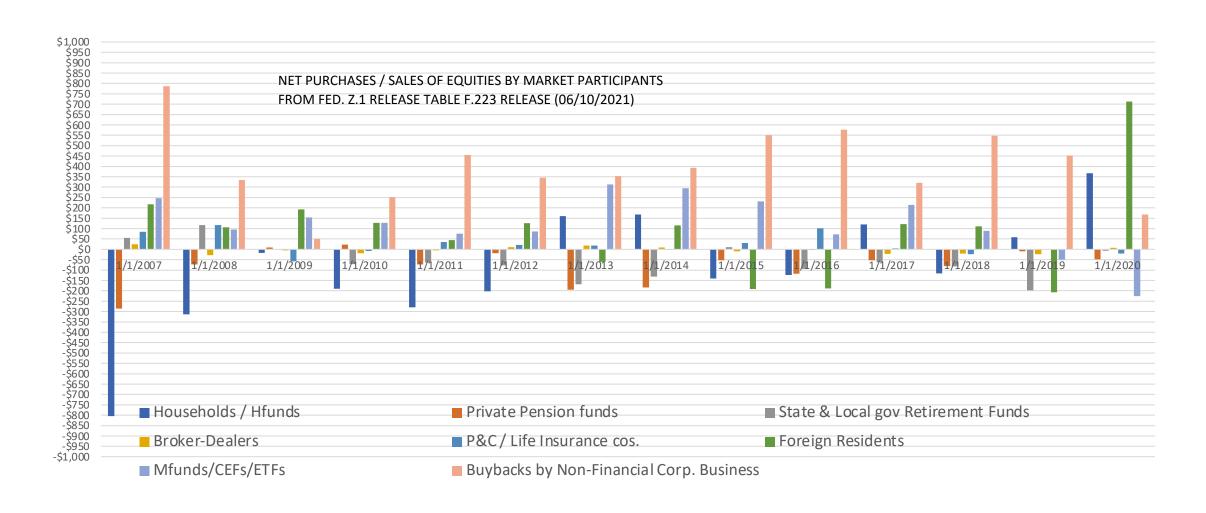




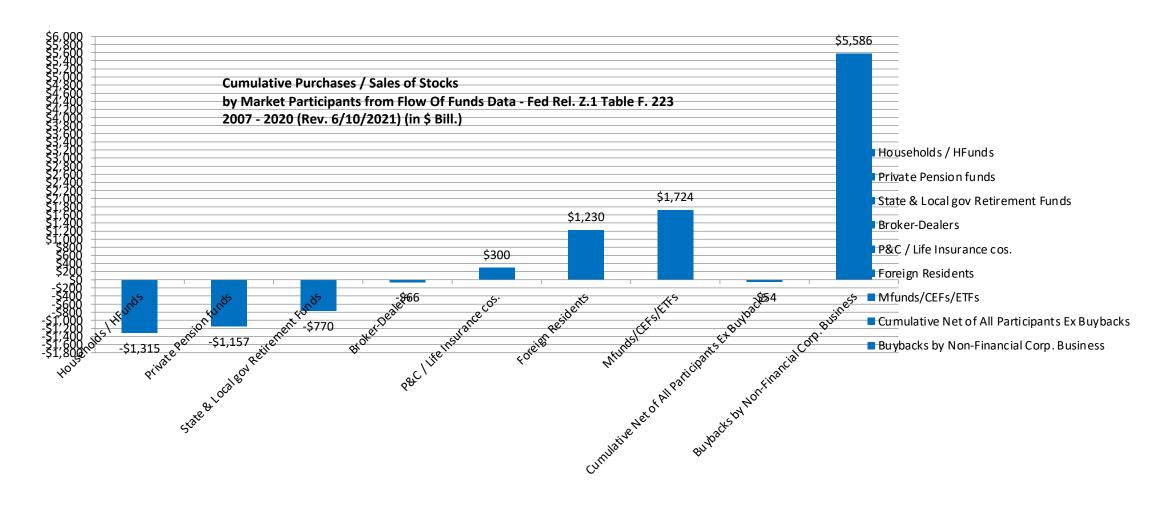


Source: Morgan Stanley, Bloomberg

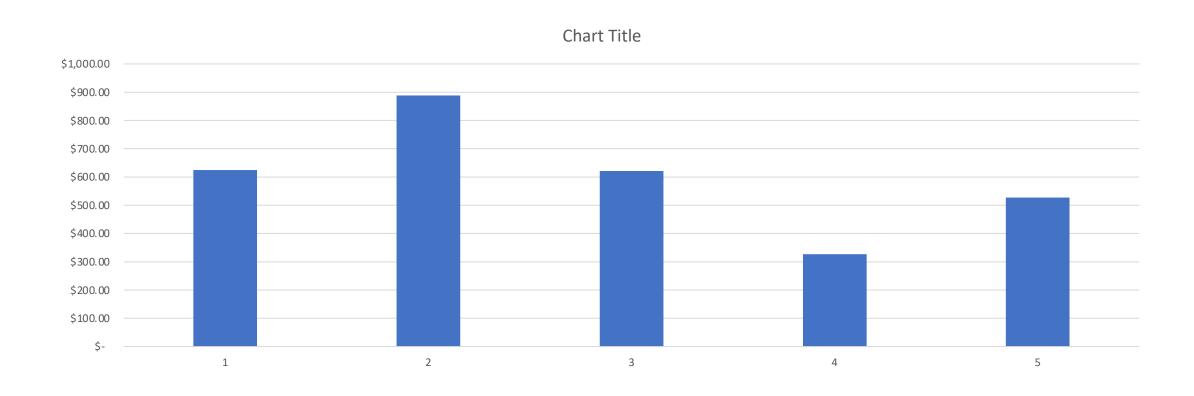
Net Purchases/Sales of Equities by Market Particpants (Fed Z.1 Release Table F.223 - Rev. 6/10/21



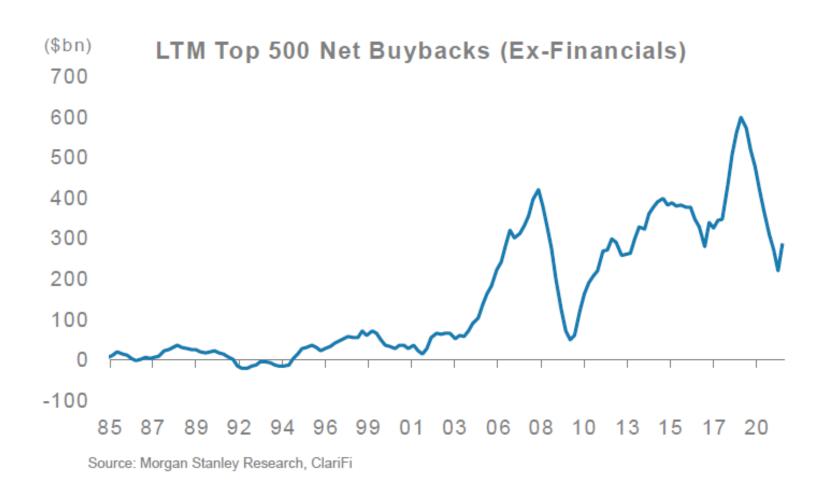
Cumulative Purchases/Sales of Stocks by Market Participants

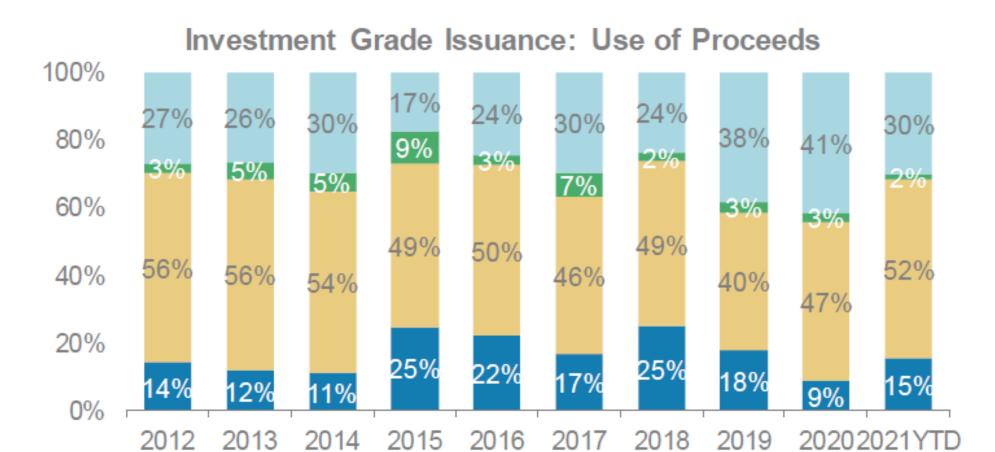


Last 5yrs New Buyback Announcements



Trailing 12-Months Net Buybacks





■ Refinancing ■ Recapitalization ■ General Corporate Purpose ■ Acquisition-related

Source: Morgan Stanley, S&P LCD



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